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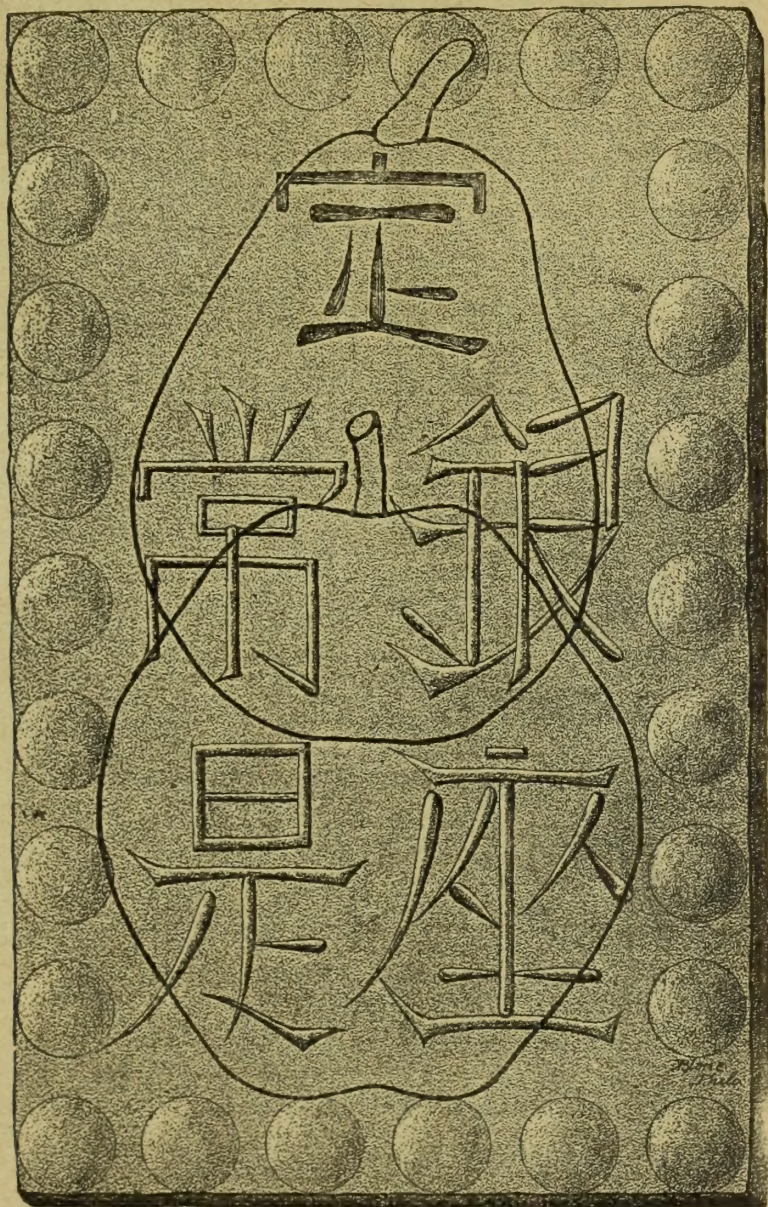
THE PRACTICAL NURSERYMAN

and Horticultural Advertiser.

Vol. 6.

CHICAGO, ILL., DECEMBER 15, 1898.

No. 12



TO NURSERYMEN, SEEDSMEN AND FLORISTS.

THE PRACTICAL NURSERYMAN
—AND—
HORTICULTURAL ADVERTISER.

W. F. HEIKES, Editor and Manager
1308-1310 Unity Building, Chicago, Ill.

Issued monthly on the 15th. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERYMAN, please accept it with our compliments. Our circulation covers a list of over 2,300 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be received one week before the day of publication. Orders for advertising amounting to less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent.

The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

W. T. HOOD & CO.,
Old Dominion Nurseries,
350 ACRES,
RICHMOND, VA.

Offers to the trade Fall of 1898 as fine a stock as can be grown free from disease, which they are prepared to handle quickly and with the best care.

Apple, Peach, Standard Pear and general line of nursery stock. Japan Pear Stock. Natural Peach Pits, crop 1897.

Wanted to sell to a practical nurseryman, one third or one-half interest in OLD DOMINION NURSERIES. (8812)

Louisiana Star Nursery
PLAIN DEALING, LA.

Growers of a general line of Nursery Stock, free from disease and insects. Our specialties are Japan Plums, and our new Peaches, Eureka, the best second early and the Frances the best to follow Elberta. Large, yellow, clear seed. Colors up early, and is a fine shipper.

Trees and buds for sale.

L. T. SANDERS & SON.
(886)

MANUFACTURERS and others requiring Stencils, Steel Stamps, etc., write for our new 72-page, Illustrated Catalogue, now ready for mailing.

S. W. REESE & CO., 160 FULTON ST., N. Y.

APPLE
GRAFTS

Made in any style wanted. Splendid assortment of varieties.

I still have a few thousand apple seedlings left in all grades.

J. A. GAGE,
FAIRBURY, NEB.

The Shenandoah Nurseries

—OFFER IN CAR LOTS—

Apple, Cherry, Peach, Plum
and Ornamental Trees.

NORTHERN-GROWN APPLE SEEDLINGS,
ALL GRADES.

Osage Orange Plants—One and Two Year
LARGE GENERAL STOCK.

D. S. LAKE, Proprietor,
SHENANDOAH, IOWA.

Write for prices,
(890)

Please favor us by mentioning this paper when writing to advertisers.

APPLE SEEDLINGS.

We make a specialty of growing Apple Seedlings, and for thriftiness, high grade and careful handling our stock cannot be excelled.

Prices cheerfully given upon application.

F. W. WATSON & CO.,
TOPEKA, KAN.

(8812)

CAMPBELL'S EARLY Seeds Need Not Be Swallowed.

"First of all Grapes," says *Rural New-Yorker*. Scaled 98 points in possible 100. "Will ship round the world." Early or Late. Insist on our Seals and get what you buy. Largest stock of other Grape Vines, Small Fruits. Elegant Catalogue FREE

GEORGE S. JOSSELYN, FREDONIA, NEW YORK.

Young and Thrifty Strawberry Plants.

150,000 Crescent and Warfield, per 1000 \$1.25; 100,000 Jessie, Lovett Early, Philip Seedling, Bederwood, Splendid, Bisel, Timbrell, per 1000 \$1.50. For cash or exchange for Pear, Apple and Cherry Trees at wholesale rates. Could not ship strawberry plants before March 15th.

Address

E. VALLET,

BOX 74, NAUVAU, ILL.

(8124)

The Ottawa Star Nurseries, BREWER & STANNARD,

Offer for late Fall shipment, in car lots, if desired, Spring payment,

APPLE,

PEAR,

CHERRY,

APRICOT,

EUROPEAN PLUM,

FOREST SEEDLINGS.

and a general line of nursery stock. Write for prices.

Brewer & Stannard,
OTTAWA, KANSAS.

APPLE TREES. LEADING VARIETIES.

Two years, well graded, healthy, vigorous. Extra large stock of **Strawberry Plants**. True to name. Extra quality. Health certificate. Send list for prices and oblige.

W. D. BEATIE,
ATLANTA, GA.

(896)

A Very Complete Assortment of

Ornamentals and Roses.

Write for prices.

HIRAM T. JONES,
Union County Nurseries,
ELIZABETH, N. J.

Please favor us by mentioning this paper when writing to advertisers.

**BEST LINE**

VIA
ST. LOUIS, CHICAGO and PEORIA
 TO
 OMAHA, MINNEAPOLIS, ST. PAUL,
 KANSAS CITY, ST. JOSEPH, DENVER,
 NEBRASKA, COLORADO, MON-
 TANA, UTAH AND PACI-
 FIC COAST.

VESTIBULE TRAINS
 WITH
SLEEPERS, CHAIR CARS (Seats Free)
 and **DINING CARS.**

L. W. Wakeley, C. P. A.,
 ST. LOUIS, MO.

Howard Elliott, Gen. Mgr.,
 ST. JOSEPH, MO.

J. N. Merrill, Gen. Agt.,
 ATLANTA, GA.

CHEAP FARM LANDS.

Located on the Illinois Central R. R. in

SOUTHERN ILLINOIS

AND ALSO LOCATED ON THE YAZOO & MISSIS-
 SIPPI VALLEY R. R. IN THE FAMOUS

YAZOO VALLEY

OF MISSISSIPPI—SPECIALLY ADAPTED TO THE
 RAISING OF

Corn and Hogs.

Soil Richest in the World.

Write for Pamphlets and Maps.

E. P. SKENE, LAND COMMISSIONER,
 Ill. Central R. R. Co., Park Row, Room 340,
 CHICAGO, ILL.
 R. L. 98 (81212)

Nashville, Chattanooga & St. Louis RAILWAY.

The shortest connecting link between the great fields of the North and West and the cotton belt of the South and the fruitful products of the South and West.

THROUGH DAILY TRAINS FROM

ATLANTA, GA.

CHATTANOOGA, TENN.

NASHVILLE, TENN.

HUNTSVILLE, ALA.

AND ALL POINTS NORTH AND WEST.

For rates and information apply to

G. R. KNOX, G. F. Agt., and W. L. DANLEY, G. P. & T. Agt.,
 NASHVILLE, TENNESSEE.

UNION PACIFIC RAILROAD LANDS.

INVESTIGATE the irrigated lands of Idaho and you will find them the cheapest, the best and most accesible to market.

EMIGRATE to Idaho and you will be happy. It's a new country, it's for the poor man and the smaller farmer and fruit grower.

IRRIGATE the lands of Idaho and you have a surety of crops and fruit in abundance.

COGITATE? Of course you will, then send for our Idaho advertising matter.

J. F. AGLAR,
 GENERAL AGENT.

Or **E. L. LOMAX, G. P. & T. A.,** Omaha, Neb.

Please favor us by mentioning this paper when writing to advertisers.

Fraser Nursery,

HUNTSVILLE, ALA.

FOR IMMEDIATE SHIPMENT.

Apples, 2 years; Sneed, Greensboro and Smock Peaches; Red June and Wickson Plum, 1 year; Dormant Buds of Elberta and Matthews Beauty Peaches; Red June, Wickson. Abundance and Burbank Plums; Standard Pear, including the Magnolia, 1 year; Extra heavy M. Neil Buds; Hardy Smilax, 3 years; Seedlings of Magnolia Grandiflora. Ex-orchordia Arborvitæ. Chionanthus, Oaks, &c. Marianna and Angers Quince Stocks.

JOHN FRASER,
HUNTSVILLE, ALA.

Apple Seedlings.

First-class stock at reasonable prices, in large or small quantities. Apple grafts made to order. Shade Trees, Forest Seedlings, and Osage Hedge Plants.

San Jose Scale Has Never Been Found in Nebraska.

YOUNGERS & CO.,
GENEVA, NEBRASKA

Colombe Brothers

USSY, (CALVADOS), FRANCE.

FRENCH FRUIT TREE STOCKS.

Autumn of 1898 and Spring of '99.

Mahaleb, 1 year, 5 to 8 mm.
" 1 year, 3 to 5 mm.
Myrobolan, 1 year, 5 to 8 mm.
Myrobolan, 1 year, 3 to 5 mm.

The above are very rare.

Pear, 2 years, 7 to 12 mm.

Pear, 2 years, 5 to 7 mm.

Pear, 1 year, 7 to 12 mm.

Pear, 1 year, 5 to 7 mm.

Pear, 1 year, 4 to 6 mm.

Pear, 1 year, 3 to 4 mm.

These are branched roots.

Apple, 1 year, 5 to 8 mm.

Apple, 1 year, 3 to 5 mm.

Angers Quince (cutting), 7 to 12 mm.

Angers Quince (cutting), 6 to 8 mm.

Large stock of other Fruits and Ornamentals at lowest prices. Prices and particulars of the above given on application. Order early and secure complete assortments.

Address FRED. W. KELSEY,
150 BROADWAY, NEW YORK.

Sole Agent for the United States and Canada

FRUIT PLATES

—AND—

NURSERY SUPPLIES

Vredenburg
& Company,

ROCHESTER, N. Y.

Hardy Herbaceous Plants.

PHLOX, IRIS,

PEONIES, PYRETHRUMS,

and the best general collection of other Hardy Plants and Rare Shrubs in America.

Wholesale Lists upon application.

THE READING NURSERY,

JACOB W. MANNING,

Established 1854.
(880)

READING, MASS.

200,000 Peach Trees, 100,000 Blackberries,
2,000,000 Strawberry Plants,
500,000 Raspberries.

Eldorado, Maxwell and Lucreiat Blackberries.

Miller, Loudon and Columbian
Raspberries.

Wickson, Red June and Giant

PLUMS.

Triumph, Greensboro and Emma,
and a full assortment of

PEACHES

AND OTHER FRUIT.

It will be to advantage of those in the trade to correspond with us.
Our Catalogue will save you money.

MYER & SON,
BRIDGEVILLE, DELAWARE.

Please favor us by mentioning this paper when writing to advertisers.



Large, perfect shape, vigorous, prolific, drought-resisting.

Best varieties **Strawberry Plants**; also **Asparagus Roots, Peach, Apple and Plum Trees**. Peaches grown from natural seed in section free from scale and yellows.

Write for latest catalog—FREE.

HARRISON'S NURSERIES,
Berlin, Md.

FITZGERALD PEACH

The finest quality yellow peach in existence; ripening with Crawford. A sure bearer. **Columbian White and Donald's Elmira Asparagus roots**; new productions of rare merit. Standard varieties of **Strawberry plants**. **Japan Plums, Miller Red Raspberry.** Over 1,000,000 peach trees.



Catalog free, **HARRISON'S NURSERIES, Berlin, Md.**

STRAWBERRY PLANTS.

WHOLESALE PRICE-LIST

For Orders Placed Before January 1, 1899,
Spring Shipment of Strawberry Plants.

Plant Your (Darling Strawberry Plants,) \$100.00 per 1,000.

Crescent, Captain Jack, Hoffman, Mitchel's Early and Warfield at \$1.00 per 1,000. Tennessee Prolific \$1.10 per 1,000. Beder Wood, Dayton, Eleanore, Haverland, Holland, Lady Thompson, Young's Early Sunrise, Lovett and Meek's Early, at \$1.25 per 1,000. Bubach, Barton's Elipse, Berlin, Brunette, Cyclone, Enhance, Gandy, Gandy Bell, Greenville, Rio, Pride of Cumberland, Saunders, Splendid, Sharpless, Wm. Belt and Woolverton at \$1.50 per 1,000.

Bismarck \$1.75 per 1,000.

Aroma, Brandy Wine, Enormous, Glen Mary, Gardiner, Jessie, Seaford, Magoon, Morgan's Favorite, Ocean City, Staples, Wilson, Ruby, Paris King, Ridgeway and Hall's Favorite at \$2.00 per 1,000. Clyde and Parker Earl at \$2.50 per 1,000. Marshall and Margarite at \$3.00 per 1,000.

Giant, Hunn, Corden and Queen at \$4.00 per 1,000. Up to Date \$5.00 per 1,000. Carrie \$6.00 per 1,000. Nick Ohmer \$8.00 per 1,000. Hersey \$10.00 per 1,000. Excelsior \$15.00 per 1,000.

Howell's \$20.00 per 1,000. Clarence \$75.00 per 1,000.

ASPARAGUS ROOTS, Conover's, Barr's and Palmetto at \$1.50 per 1,000. **Columbian**, Mammoth White and Donald's at \$2.00 per 1,000.

PEACH, 5 to 7 ft. at 4 cts.; 4 to 6 ft. 3½ cts.; 3 to 4 ft. at 2½ cts.; 2 to 3 ft. at 2 cts.; June Buds 1½ to 2 ft. at 2 cts. Plum on Peach, 1 cent each extra from Peach grades, Abundance, Chabott, Willard, Satsuma and Red June.

Sugar Maples, 8 ft. 8 cts. Norway Spruce 2 to 3 ft. 25 cts. Irish Juniper 3 to 4 ft. 25 cts. General assortment of Apple, principally Baldwin, Mammoth B. Twig, Grime's Golden, Maiden's Blush, Wine Sap and Ben Davis.

SEND YOUR LIST OF WANTS.—CATALOGUE FREE!

J. G. HARRISON & SONS,
Berlin, Maryland.

Please favor us by mentioning this paper when writing to advertisers.

BARGAIN LOTS.

The address of the growers of these lots will be given to intending purchasers upon application.

Address all correspondence concerning Bargain Lots and Nurserymen's Requisites to W. F. Heikes, Manager, 1308-1310 Unity Building, Chicago, Ill. Other correspondence should be addressed to Huntsville, Ala., until March 1st.

Lot 1—50,000 Mulberries. In Central North Carolina. Varieties: Downing, New American, Hicks, Black English, White English. Sizes, one year, $\frac{3}{4}$ to $\frac{1}{2}$, branched; whips, 6 to 8 feet, 5 to 6 feet, 4 to 5 feet, 3 to 4 feet: prices, \$30 to \$57.50, depending upon size and variety. Rebates on freight allowed. Particulars by letter.

Lot 2—Middle Tennessee—June Bud Peaches. 80,000 3 feet; 75,000 18 to 24 inches; 20,000 10 to 18 inches. Largely Elberta. Price \$10 to \$20 per 1000.

Lot 3—7000 Grape Vines—Central North Carolina. Scuppernong, James and Meish. Improved varieties of the Scuppernong. Price \$50 per 1000 f. o. b.

Lot 4—60,000 Grape Vines. Maryland, Moore's Early, one year, No. 1, at \$7.00 per 1000; 2 years, at \$11 per 1000.

Lot 6—1000 two-year Apple Trees, $\frac{3}{4}$ to $\frac{3}{8}$, at \$50, boxed. Northern Missouri. Best commercial varieties.

Lot 7—2160 three-year-old Apple Trees, $\frac{3}{4}$ to 1 inch, at \$55 per 1000. 730 2 years, $\frac{3}{4}$ to $\frac{3}{8}$, at \$45 per 1000. Boxing extra. Eastern Kansas. Leading varieties.

Lot 9—CURRANTS—Western Michigan. London Market, one year, No. 1, at \$10 per M. \$2 per 100. Victoria, fine one-year tops on two and three year roots, one foot and up, \$8 per 1000, \$1.50 per 100. Packed in moss f. o. b. Samples free to intending buyers.

Lot 11—Strawberries—Central Arkansas. 1000,000 Michel's Early, 25,000 Crescent, 150,000 Hoffman, 50,000 Tennessee Prolific. \$1.25 per 1000 f. o. b. 100,000 Excelsior, \$6; Bush Cluster, the greatest improvement in all strawberries, \$6 per 1000. Limited supply of latter. Good condition guaranteed to destination.

Lot 13—Western Tennessee. 500,000 Lady Thompson Strawberries. The only good berry found that will stand a long drouth. Plants are very fine. Price \$1.00 in lots of 10,000 or more f. o. b.

Lot 14—Western Georgia. 1000 Scuppernong, 1 year, layers No. 1, \$45 per 1000. 10,000 extra large 1 year Apple Trees, 4 to 5 feet, including 6000 Yates. Balance leading varieties, \$25 per 1000. 50,000 Michel's Early Strawberries \$1.25 per 1000. 20,000 Bubach No. 5, \$1.75 per 1000. 3,000 Cuthbert Raspberries, \$6.00 per 1000. All f. o. b.

Lot 15—Western Georgia. 3000 extra large 1 year Yates Apples, 4 to 5 feet, \$25 per 1000 f. o. b.

Lot 16—Eastern Pennsylvania—250 Altheas, 6 to 8 feet, \$12.50 per 100; 300 Exochorda Grandiflora, 4 feet, bushy, \$7.00 per 100; 1000 Dentzeas, assorted, 5 to 6 feet, \$7.00 per 100; 1000 Wisteria Sinensis Seedlings, 12 to 18 inches, \$22.50 per 1000; 500 Wisteria Magnifica, 18 to 24 inches, \$2.50 per 100.

Lot 17—Southern Texas. Live Oaks, well branched and large caliper. 5 to 6 feet, 12 $\frac{1}{2}$ cents; 4 to 5 feet, 8 cents; 3 to 4 feet, 5 cents; under 3 feet, 3 cents. Umbrella China, straight, well rooted, 15,000 under 3 feet, \$12.50; 3000 3 to 4 feet, \$20; 3000 4 to 5 feet, \$25 per 1000.

Hardy Orange, Citrus Trifoliata Seedlings, calipers unusually well. 1500 5 to 6 feet, \$30; 2500 4 to 5 feet, \$25; 5000 3 to 4 feet, \$20; 5000 2 to 3 feet, \$15; 5000 under 2 feet, \$10 per 1000. Mulberry Stocks. 3000 Morus Multicaulis, under 4 feet, \$12.50 per M. 6000 Niagara Grapes, \$8.00; 1400 Chassellas de Fontainebleau, \$12.50 per 1000.

Lot 18—Eastern Tennessee. Tree and Shrub Seeds. Calycanthus, floridus, per pound 40 cents. Chionanthus, White Fringe, clean, 80 cents per lb.; dried Seed, 50 cents per lb.; Calicarpa, Am., 40 cents; Am. Persimmon, 25 cents; Am. Holly, 20 cents; Texas Umbrella, 40 cents. Chesnuts, Walnuts, Magnolias, Catalpas, Locusts, Andromeda, Dogwoods, and many others.

Lot 19—Middle Arkansas. Strawberries. 25 years' experience. 500,000 Excelsior, new large, extra early, firm, high colored, \$6.00 per 1000; 500,000 Michel, 90 cents per 1000; 200,000 Crescent, \$1.25; 200,000 Clyde, \$2.00. Other varieties in proportion. F. o. b.

Lot 20—Central Illinois—25,000 Pecans, one year, \$20 per M; 5000 large Shell Bark Hickory, one year, \$20 per M; 8000 Native Persimmons, one year, \$20 per M; 2000 Sugar Maple, 4 to 8 feet, fine, \$10 per C. Boxed and f. o. b.

Lot 21—Eastern Maryland—50,000 Lucretia Dewberry, No. 1 tips, lots of 5000 and over, \$3.50 per M; less than 5000, \$4 per M. Plants must be shipped before April 1st, 1899.

Lot 22—Middle Tennessee—100,000 Peaches, general assortment, one-half Elberta, 2 to 3 feet, \$15; 3 to 4 feet, \$18; 4 to 5 feet, \$25; 5 to 6 feet, \$32.50 per 1000. 40,000 Apple Trees, 2 years, $\frac{3}{4}$ to $\frac{3}{8}$, \$20; under $\frac{3}{4}$, \$15 per 1000. 750,000 dormant Peach Buds, \$10 per 1000. Strawberries, good assortment, \$10 per 1000. Asparagus, one year old roots. Conover, Barr's Mammoth, Palmetto, \$2.50 per 100.

We invite correspondence from those having specialties or a surplus, which they want to sell quickly at low prices.

The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER.

REFERENCES: W. R. Rison & Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

FALL OF 1898 AND SPRING OF 1899.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice.

See Terms and Conditions governing these quotations on another page.

HEIKES HUNTSVILLE TREES.

Address all correspondence to W. F. HEIKES, Manager,
HUNTSVILLE, ALA.

Distributing Points.

We are making St. Louis, Chicago and Philadelphia distributing points; and will deliver free of freight charges to transfer companies, at either of these places, all orders in car lots, to be shipped from Huntsville on the dates named below. Drayage charges at these points to be paid by the purchaser.

For St. Louis—Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

For Chicago—In Spring.

For Philadelphia—November 1st and in Spring.

These orders will be packed in Huntsville, and those for less than car lots will be combined to make up car lots and shipped to these points and distributed promptly to the various railroads centering there. This plan insures quick time and low freight rates. Orders for less than car lots must be boxed at Huntsville. The price of boxes will be additional.

This offer to deliver to distributing points free of freight charges will not apply to less than car-lot orders, if shipment is required at other than the above named dates; but we will ship car-lot orders at any time after September 20th anywhere desired within the territory tributary to the cities designated, and will deduct from the bill the cost of freight to the nearest distributing point.

The "Big 4" Japan Plums—Red June, Abundance, Burbank, Wickson.

SATSUMA PLUM STOCKS—This is the only stock we have ever found suited to the peach. We have Elbertas four years old on this stock, and every tree remains perfectly healthy. We will bud peaches on this stock on contract to any one wishing to make a specialty of its sale. It is the ideal stock for Japan Plums.

This is the nurseryman's paradise. There are no injurious insects on nursery stock,—no slugs on pears, no aphids on cherries, plums nor peaches, no San Jose scale on anything. There are some borers on peach roots; but everybody knows how to get them. We have inspectors' certificate which we attach on packages when requested.

We dig each order separately and not until time to ship. The trees are taken to the packing-house as fast as dug and boxed immediately. We do not "heel in" anything. Everything is sent out fresh. That is worth a big per centage to the customer who is expecting his trees on time and in good condition to handle again in filling orders.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

HEIKES HUNTSVILLE TREES.

Grade-Count Quotations.

In this issue of our price list we show the numbers, sizes and prices of all varieties remaining unsold to date. Correspondents should, however, give us the privilege of substituting varieties, sizes and prices, as far as it can be allowed, if in a hurry for shipment, as we do not substitute, as a rule, without permission.

PEARS. Standard.	Edible.	Edifice.	Enlarge.	Elbow.	Elegy.	Engage.	Entrap.
Two Years.	1 to 1½ in.	5 to 7 feet	5 to 7 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	3 to 4 feet
On Transplanted Stocks.	Extra ¾ to 1 in.	11-16 to ¾	11-16 to ¾	¾ to 1-16	9-16 to ¾	½ to 9-16	under ½
	Per M \$80	Per M \$75	Per M \$70	Per M \$65	Per M \$55	Per M \$50	Per M \$40
	" C 9.50	" C 8.50	" C 8	" C 7	" C ...	" C ...	" C 5

Kieffer.....	500	2500	1200	1300	...	...	...
Garber.....	300	1700	70	...	...	...	...
Koonce.....	...	...	...	...	...	...	...

PEARS. Standard.	Event.	Evade.	Eriet.	Evening.	Extra	SEE ALSO BILOXI
One Year.	5 to 6 feet	4 to 5 feet	3 to 4 feet	2 to 3 feet	1 to 2 feet	PAGE FOR ONE
Little if any	Per M \$50	Per M \$45	Per M \$35	Per M \$30	Per M \$25	YEAR OLD
Branches.	" C 6	" C 5	" C 4	" C 4	" C 3	PEARS.

Kieffer.....	1500	1330	2500	3000	2400	...
LeConte.....	...	...	...	...	...	...
Golden Russet	...	...	...	...	...	...

PLUMS. 2 Years.	Knarish.	Knitting.	Knotty.	Knowing.	Knuckle.	Koran.	Kitchen
On Marianna.	5 to 6 feet	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	3 to 4 ft.
Well Branched.	¾ to 1 in.	11-16 to ¾	¾ to 11-16	9-16 to ¾	½ to 9-16	7-16 to ½	...
	Per M \$75	Per M \$70	Per M \$65	Per M \$55	Per M \$50	Per M \$40	Per M \$35
	" C 8.50	" C 8	" C 7	" C 6.50	" C 6	" C 5	" C 4

Abundance.....	2250	1200	2000	1550	1200	770
Satsuma.....	900	800	700	250	410	...
Milton.....	150	100	70	...	...	...

SPECIAL—Benson Mollie, any size, 10 cents each.

ORIENTAL PLUMS. 1 Year.	Hillock.	Hickory.	History.	Hidden.	Hiding.	Heifer.	Hinder.
On Marianna.	5 to 6 feet	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	3 to 4 feet
Well Branched.	¾ to 1 in.	11-16 to ¾	¾ to 11-16	9-16 to ¾	½ to 9-16	7-16 to ½	...
	Per M \$65	Per M \$60	Per M \$55	Per M \$45	Per M \$35	Per M \$30	Per M \$25
	" C 7.50	" C 7	" C 6	" C 5	" C 4	" C 3.50	" C 3

Abundance (Botan)...	1900	3450	2650	3480	2930	900	...
Burbank.....	3900	4890	3710	2460	2140	790	170
Red June.....	430	475	...	1460	670	420	...
Red Nagate.....	500	1100	2000	2400	1500	...	...
Kerr.....	1150	850	850	550	450	250	50
Normand,.....	220	280	20	20	10	10	...
Willard.....	1100	770	540	...	...	...	...
Wickson.....	...	...	1080	1900	2620	1800	1500
Ogon.....	400	310	500	390	320	220	50
Satsuma.....	1200	950	750	870	1120	...	...
Wild Goose.....	...	...	...	1520	850	600	650
Portawattamie.....	450	400	450	700	800	500	570
Robinson.....	150	200	350	550	590	400	150
Milton.....	30	50	160	70	100	...	10
Peole's Pride.....	100	70	70	30	80	...	30
Sophia.....	...	...	...	20	70	80	50
Golden Beauty.....	40	30	10	...	...	...	10

ORIENTAL PLUMS. 2 Years.	Helper.	Helmet.	Hemlock.	Herald.	Herbal.	Hermil.	Hero.
On Peach.	5 to 6 feet	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	3 to 4 feet
Well Branched.	¾ to 1 in.	11-16 to ¾	¾ to 11-16	9-16 to ¾	½ to 9-16	7-16 to ½	...
	Per M \$65	Per M \$60	Per M \$50	Per M \$45	Per M \$40	Per M \$35	Per M \$30
	" C 7.50	" C 7	" C 6	" C 5.50	" C 5	" C 4	" C 4

Red June.....	2000	1300	1200	1150	...	1000	1100
Red Nagate.....	1600	1000	800	400	...	670	250

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

HEIKES HUNTSVILLE TREES.

AMERICAN PLUMS, 3 Years. On Marianna. Well Branched.	Hammer.	Happen.	Harden.	Harrow.	Hasten.	Hatter.	Haven.
	5 to 6 feet 5 to 1 in.	5 to 6 feet 11-16 to 3/4	5 to 6 feet 5/8 to 11-16	4 to 5 feet 9-16 to 5/8	4 to 5 feet 1/2 to 9-16	4 to 5 feet 7-16 to 1/2	3 to 4 feet
	Per M \$75 " C 8.50	Per M \$70 " C 8	Per M \$65 " C 7	Per M \$55 " C 6.50	Per M \$50 " C 6	Per M \$40 " C 5	Per M \$35 " C 4
Cheney	430	1610	1350	1325	440	220	250
DeSoto	320	390	210	270	160	220	260
Forest Garden	500	1030	235	800	220	210	120
Hawkeye	330	840	630	710	340	340	150
Quaker	250	350	250	400	30	30	10
Stockard					20	70	40
Weaver	140	130				50	110
Wolf	360	880	790	1100	160	410	330
Wyant	20	100	100	170	220	1100	400

These three-year-old Plums are very straight and handsome. They were all pruned back last Spring to short spurs. The branches are only one year's growth. It takes an expert to tell them from two-year-old trees.

PEACH TREES--On Peach, Leading Varieties.

Our Peach Trees are budded on seedlings grown from Tennessee and Alabama Pits. They are free from aphid or root-knots, and have fewer borers than those from most nurseries.

We can supply beautiful medium and small-sized peach trees this year. The lands upon which our peach trees are grown produces a light, well-matured tree, with fine roots. These trees will answer well the purpose of "June Buds," and are very much better to transplant, as they will be well matured to the terminal bud, while June Buds are often tender at the tips. The little trees we offer should not be confounded with the little culls left after the larger trees have been dug and offered so cheaply by other nurseries. Our peach trees have been grown with especial reference to the Southern trade, where small sizes are mostly wanted. The Yellows and Rosette are unknown in this locality, and we have been careful not to bring in any buds from affected localities.

PEACH TREES. One Year. On Peach Stock.	Ransom.	Rattle.	Rebate.	Recite.	Render.	Resource	Rabbit.
	5 to 6 feet 5/8 & up	4 to 6 feet 9-16 to 5/8	4 to 5 feet 1/2 to 9-16	3 to 4 feet 7-16 to 1/2	3 to 4 feet Under 7-16	2 to 3 feet	1 to 2 feet
	M \$42 C 5	M \$37.50 C 4.50	Per M \$30 " C 4	Per M \$25 " C 2	Per M \$20 " C 3	Per M \$15 Per C 3	Per M \$10 " C 1.50

Alexander .....	...	...	...	...	...	...	...
Allbright's Oct. ....	...	...	...	...	...	...	...
Bokara No. 3 .....	...	...	...	...	...	...	...
Belle of Ga. ....	...	...	...	...	...	...	...
Beer's Smock .....	...	...	...	...	...	...	...
Crosby .....	...	...	...	...	...	...	...
Ea. Barnard .....	...	...	...	...	...	...	...
Crawford's Early .....	...	...	...	...	...	...	...
Crawford's Late .....	...	...	...	...	...	...	...
Early Tillotson .....	...	...	...	...	...	...	...
Elberta .....	...	...	...	...	...	...	...
Family Favorite .....	...	...	...	...	...	...	...
Champion .....	...	...	...	...	...	...	...
Globe .....	...	...	...	...	...	...	...
General Lee .....	...	...	...	...	...	...	...
Greensboro .....	...	...	...	...	...	...	...
Heath Cling .....	...	...	...	...	...	...	...
Hill's Chili .....	...	...	...	...	...	...	...
Lemon Cling .....	...	...	...	...	...	...	...
Levy's Late .....	...	...	...	...	...	...	...
Mamie Ross .....	...	...	...	...	...	...	...
Mountain Rose .....	...	...	...	...	...	...	...
Old Mixon Free .....	...	...	...	...	...	...	...
Reeves' Favorite .....	...	...	...	...	...	...	...
Picquet's Late .....	...	...	...	...	...	...	...
Susquehanna .....	...	...	...	...	...	...	...
Stump .....	...	...	...	...	...	...	...
Sneed .....	...	...	...	...	...	...	...
Stephenson's Rareripec .....	...	...	...	...	...	...	...
Thurber .....	...	...	...	...	...	...	...
Triumph .....	...	...	...	...	...	...	...
Wager .....	...	...	...	...	...	...	...

PEACHES ALL SOLD.—We have a fine, large crop coming on for Fall of 1899.

HEIKES HUNTSVILLE TREES.

CHERRIES. 2 Yrs.	Object.	Oblong.	Octave.	Office.	Onward.
	5 feet & up 3/4 to 1 in.	4 to 5 feet 5/8 to 3/4	3 ft. & up 9-16 to 5/8	2 1/2 ft. & up 1/2 to 9-16	2 to 3 feet
Well Branched.	M \$120 00 C 12 50	M \$100 00 C 11 00	Per M \$80 " C 9	Per M \$60 " C 7	Per M \$50 " C 6
Dyehouse.....	1500	2000	250	250	...
Early Richmond.....	6000	3000	...	3000	...
Lutovka.....	1000	500	...	...	...
Vladimir.....	500	1000	250	250	...

CHERRIES. 2 Yrs.	4 1/2 ft. & up 3/4 to 1 inch	3 1/2 ft. & up 5/8 to 3/4	3/4 & up 9-16 to 5/8	2 1/2 ft. & up 1/2 to 9-16	2 to 3 feet
	M \$120 00 C 12 50	M \$100 00 C 11 00	Per M \$80 " C 9	Per M \$60 " C 7	Per M \$50 " C 6
Ostheim.....	1500	1250	...	1500	...
Montmorency, Large	500	50	1300	5000	...
English Morello.....	200	100	5350	9250	...
Wragg.....	500	200	200	3500	...

CHERRY TREES--One Year, On Mahaleb.

SPECIAL--BALDWIN--\$5.00 each, or \$5.00 for 5 one-year trees, 3 to 4 feet. With restrictions. No trees to be propagated nor cions sold until Summer of 1900. A remarkable cherry introduced by S. J. Baldwin, a large cherry orchardist, Seneca, Kan.

SPECIAL--30 Days--Earlier than Early Lamaurie. Tree and foliage resembles Ostheimer. Price same as Baldwin. No restrictions. The earliest cherry known. Earlier than Early Purple Guigne.

SPECIAL--Early Lamaurie, 5 to 7 feet, \$10; 4 to 5 feet, \$9 per 100.

QUINCES. 2 Yrs.	Tactics.	Tadpole.	Taffy.	Tangle.	Our Quinces are all grafted 3 to 4 feet from wood cut from bearing trees, so that we know them to be genuine. It is impossible to keep a lot of budded quinces pure.
	4 to 5 feet 5/8 to 1 1/16	4 to 5 feet 9-16 to 5/8	3 to 4 feet 1/2 to 9-16	3 to 4 feet 7-16 to 1/2	
Orange.....	Per M \$50 " C 6	Per M \$45 " C 5	Per M \$40 " C 5	Per M \$30 " C 4	450
Meech.....	3550	5000	3150	3760	5760

These two-year-old Quinces were headed back to 18 inches in Spring and are uniformly branched and handsome.

QUINCE GRAFTS--One Year.

Orange, Meech, Reas' and Champion, 3 to 4 feet, \$25 per 1000; 2 to 3 feet, \$20 per 1000.

QUINCE GRAFTS--One Year, for Lining Out.

Orange and Meech, cut back to 10 inches.....	\$15 00
Reas' and Champion, cut back to 10 inches.....	25 00

Quince Cions.

We offer Quince Cions from "mother blocks" planted specially for the production of pure, sound wood for cuttings and cions. Price of full length cions to average 2 1/2 grafts, \$5.00 per 5000. Varieties: Orange, Reas, Champion, Meech.

Nurserymen's Requisites.

See the September number of the PRACTICAL NURSERYMAN for list of nurserymen's requisites and prices. The price of moss in car lots has advanced. We now quote, moss in Chicago, baled in wire, dry per bale, 1 1/2 cents per pound; car lot \$20.00 per ton. At Wisconsin points, per bale one cent per lb.; car lot \$17.50 per ton.


MARIANNA STOCKS--Prices upon application.

THE HEIKES-BILOXI NURSERIES CO. PRICE LIST.

HEIKES-BILOXI NURSERIES CO.

Address all correspondence on business with these Nurseries to W. F. HEIKES,
MANAGER, Huntsville, Ala.

ROSES. Own Roots.	}	Rosette.	Robust.	Rocket.
		No. 1	No. 1½	No. 2
		Per M \$75	Per M \$50	Per M \$35
Field Grown.		" C 8	" C 6	" C 4
Very Fine.				

 SPECIAL.—The price on varieties marked thus * is 1½ cents each additional

Hybrid Perpetuals.

Alfred Colombe, c. g.	...	370	260
Anna de Diesbach	500	450	2100
Baronne Prevost	...	...	1000
*Baroness Rothschild	1320	660	230
*Chio.	...	950	510
*Coquette des Alpes, g.	...	920	700
Caroline de Sansal.	...	750	...
Coquette des Blanches.	...	440	380
Duke of Connaught	...	60	360
Dr. John Welch.	...	100	40
*Eugene Furst	...	240	440
Earl of Dufferin	...	990	3310
Francois Levet	...	4500	2400
Gen. Jacqueminot	1620	620	770
Gloire de Lyonnaise	90	60	20
Gloire d'Exp. de Bruxelles.	750	100	600
John Hopper.	1200	1720	920
Jules Margottin	190	180	180
Lady Arthur Hill	1150	890	600
La Reine	...	1400	725
*Margaret Dickson	...	2150	1840
Mar. P. Wilder.	...	...	290
*Mabel Morrison.	3900	3150	1350
Magna Charta	90	270	210
Mad. Alf. Rougemont.	...	240	320
Mad. Victor Verdier.	...	280	240
Maurice Bernardin	220	360	210
Mrs. Joseph Dubois.	...	1300	650
Mad. Gab. Luizet.	...	...	...
Prince Camille de Rohan.	2900	4300	4800
Paul Neyron.	20	50	50
Silver Queen	...	600	...
Ulrich Bruner	1150	900	230
Vicks Caprice	...	100	160
Cl. Victor Verdier.	250	350	650
Cl. Jules Margottin	...	...	...

Teas and Noisettes.

Duchess de Brabant	...	2500
Etoile de Lyon	...	1270
*Marie Van Houtte, g.	600	850
Mad. Alfred Carriere	...	250
Lamarque (Cl)	320	720
Laurette Messing	70	1540
Safrano, c. g.	...	...
Solfaterre.	420	150

Climbing Teas & Noisettes.

Marechal Niel, c. g.	1600	4500
Reine M. Henriette, g.	...	...
Wm. Allen Richardson	80	50

Bourbons Hybrid Teas.

Caroline Testout	...	290	220
Capt. Christy	...	800	450
Cheshunt Hybrid	...	310	320
Hermosa	...	750	400

Polyantha.

Paquerette...
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DORMANT

FIELD-GROWN ROSES.

OWN ROOTS.

Grown from cuttings. Price of boxes or bales to be added. Delivered at depot at Biloxi. On orders sent in by Northern customers for Spring delivery, we will pay freight to Chicago, and hold in cold storage there until wanted. We deliver to transfer companies and the cost of drayage will follow as advance charges, or be added to the bill. The No. 1 plants will have three or more branches and will be cut back to 24 to 30 inches. The roots are very fine.

We make a grade of Roses called No. 1½. This grade will be made up of plants just under No. 1 such as do not have the required number of branches or slightly under weight and height, and makes a very nice grade for mailing.

NO. 2 PLANTS OF ABOVE VARIETIES FOR TRANSPLANTING AT ONE-HALF THE PRICE OF NO. 1. The tops of No. 2 plants will be cut back to 2 or 3 inches, as they are only intended for transplanting.


GRAFTS—A few varieties marked g. are grafts. When marked c. g. they are both grafts and own roots.

MARECHAL NIEL.—Our No. 1 plants of Marechal Niel are very fine shaped plants, 3 to 4 feet high. They are made from grafts, which produce plants of much better style than those grown from buds. We have a fine stock of small plants of these, grown close together on own roots, at \$35.00 per 1000; \$4.00 per 100.

THE HEIKES-BILOXI NURSERIES CO. PRICE LIST.

HEIKES-BILOXI NURSERIES CO.--Continued.

ROSES. Own Roots. } Field Grown. Very Fine.	Rosette. No. 1	Robust. No. 1½	Rocket. No. 2
	Per M \$75	Per M \$50	Per M \$35
	" C 8	" C 6	" C 4

 SPECIAL—The price on varieties marked thus * is 1½ cents each additional

Mosses.

Comtesse de Murinais.....	---	---	1045
Capt. John Ingram.....	---	---	280
Henry Martin.....	---	---	---
Princess Adelaide.....	490	390	---
Salet.....	---	---	---

Miscellaneous.

*Crimson Rambler.....	---	---	1750
Yellow Rambler.....	6500	5000	2380
Pink Rambler (Dawson).....	250	350	200
Empress of China.....	---	550	370
Mad. George Bruant.....	80	370	1120
Dawson.....	250	320	200
Wichuraiana.....	1100	1250	250

Hardy Common.

	Per M \$35 " C 4	Per M \$25 " C 3	Per M \$17 50 " C 2 00
Gem of the Prairies.....	1850	980	450
Baltimore Belle.....	4200	2300	1850
Queen of the Prairies.....	5900	4100	2950
Seven Sisters.....	2600	1500	320
Madame Plantier.....	4300	2100	1100

STANDARD PEARS.

GARBER—Budded, two years, 3050 ¾ to 1 inch, 5 to 7 feet, \$50; 2390 ¾ to ¾, 5 to 6 feet, \$40; 150 9-16 to ¾, 4 to 5 feet, \$35; per 1000.

CINCINCIS—Budded, two years—120 ¾ to ¾, \$80 per 1000.

GARBER, One year—560 5 to 6 feet, \$40; 1000 4 to 5 feet, \$35; 1800 3 to 4 feet, \$30; 4700 2 to 3 feet \$25; per 1000.

LECONTE, one year, from cuttings—5900 5 to 6 feet, \$40; 5400 4 to 5 feet, \$35; 5390 3 to 4 feet, \$30; 5121 2 to 3 feet, \$25; per 1000.

EARLY HARVEST—One year Buds—545 5 to 6 feet, \$80; 1000 4 to 5 feet, \$75; 440 3 to 4 feet, \$60; 620 2 to 3 feet, \$35; per 1000.

CINCINCIS—One year Buds—550 5 to 6 feet, \$50; 630 4 to 5 feet, \$45; 310 3 to 4 feet, \$40; 310 2 to 3 feet, \$35; per 1000.

MAGNOLIA PEAR—Budded, one year, 4 to 5 feet, 3 to 4 feet, any size. Price on application.

HUNTSVILLE OFFICE—After this date until March 1st Mr. Heikes will be at the Huntsville office, where all correspondence concerning nursery stock at Huntsville and Biloxi should be addressed.

CAMPBELL'S EARLY GRAPE VINES—We will have a fine stock of the Campbell's Early for Fall and Spring in both one and two year vines, which we offer without restrictions. Will make special prices on 100 and 1000 lots. Will attach our seal if desired.

CHERRY TREES—We have now arranged with one of our customers, for whom we have grown a fine lot of two-year-old cherry trees on contract, to offer them for sale at his prices.

MARECHAL NEIL ROSES—Grown at Biloxi. These are extra fine plants, grafted on pieces of roots. Some of these have growth five to six feet long. They are far superior to "Dog legged" budded plants.

APPLE SEEDLINGS—Iowa and Nebraska grown. Will make very low prices f. o. b. Huntsville, Nebraska and Iowa points. These plants are grown by the best well-known growers and are very fine.

MARIANNA STOCKS—We have a very fine lot of these stocks grown at Huntsville, which we will sell at low prices. It will pay to write to us about these.

ABUNDANCE PLUMS—Smooth, straight, two-year-old Abundance Plums on plums are not plenty. We are making a job lot of them and two-year-old Red June and Red Nagate on peach. See our quotations.

TELEGRAPH CODE—Use the Nurseryman's Telegraph Code in telegraphing. Anyone not in possession of a copy will be supplied upon application.

THE EAST SHORE NURSERIES PRICE LIST.

EAST SHORE NURSERIES,

BENTON HARBOR, MICH.

Address W. F. HEIKES, MANAGER, Huntsville, Ala., until March 1st.

We have established a Branch Nursery at Benton Harbor, Mich., to be known under the above name. These Nurseries will be devoted to the growing of Standard and Dwarf Pears, European Varieties of Plums, Peaches, Quinces and Small Fruits.

PLUM TREES—On Marianna Plum, Two Years, Transplanted.

Two years, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched	CIPHER	Per 10	Per 100	Per 1000
Two years, 11-16 to $\frac{3}{4}$, 4 to 6 feet, well branched	<i>Suble</i>			\$85 00
Two years, $\frac{3}{8}$ to 11-16, 4 to 5 feet, well branched	<i>Sacred</i>			80 00
	<i>Salary</i>			70 00
ORIENTAL VARIETIES.				
Abundance [Botan]	Willard	Red June		

QUINCES—Transplanted. Grown from Grafts and transplanted at one year old,

			CIPHER	Per 1000
One year, 3 to 4 feet, not branched			<i>Sickle</i>	\$50 00
One year, 2 to 3 feet, not branched			<i>Silver</i>	40 00
One year, 1 to 2 feet			<i>Sifter</i>	30 00
Orange	Rea's Mammoth	Meech	Champion	

ROSES—Two Years, Transplanted.

Hybrid Perpetuals, No. 1	CIPHER	Per 10	Per 100	Per 1000
Caroline de Sansal	<i>Sandy</i>	\$ 1 00	\$ 9 00	\$80 00
Cl. Jules Margottin		La Reine		
Mosses, No. 1	<i>Sapling</i>	\$ 1 00	\$ 9 00	\$80 00
Comtesse de Murainais	Princess Adelaide	Henry Martin		
Miscellaneous, No. 1	<i>Satan</i>	\$ 75	\$ 5 00	\$40 00
Gem of the Prairies	Baltimore Belle	Queen of the Prairies	Seven Sisters	
Madame Plantier				

GRAPE VINES.

These vines are grown for us by one of the most successful growers of Grape Vines at Fredonia, N. Y. We guarantee them equal to the very best produced in quality and grade.

LEADING VARIETIES.

	First Class, one year Marshall.		First Class, two year, Mantel.	
	Per 100	Per 1000	Per 100	Per 1000
Agawam (Rog. 15)	\$ 1 80	\$ 16 00	\$ 2 80	\$ 25 00
Brighton	2 80	25 00	4 50	40 00
Campbell's Early	28 00	250 00	40 00	375 00
Concord	1 40	12 00	2 00	20 00
Delaware	2 80	25 00	4 50	40 00
Early Ohio	5 50	50 00	11 00	100 00
Empire State	2 50	22 00	3 50	33 00
Early Victor	2 50	25 00	4 50	40 00
Göthe (Rog. 1)	7 50	70 00	11 00	100 00
Green Mountain	16 00	150 00	25 00	225 00
Ives	1 70	15 00	2 50	22 00
Lady	3 80	35 00	5 50	50 00
Martha	2 20	20 00	3 30	30 00
Lady Washington	7 50	70 00	11 00	100 00
Lindley	1 70	15 00	2 50	22 00
Lutie	3 30	30 00	5 50	50 00
Massasoit	2 50	22 00	3 30	35 00
Merrimac	3 30	30 00	5 00	45 00
Moore's Diamond	2 50	22 00	5 00	45 00
Moore's Early	2 20	20 00	3 30	35 00
Niagara	1 70	15 00	3 00	27 00
Norton's	6 50	60 00	10 00	90 00
Perkins	4 50	40 00	6 50	60 00
Pocklington	1 40	12 00	2 20	20 00
Salem	2 20	20 00	3 30	30 00
Wilder (Rog. 4)	2 50	22 00	3 30	35 00
Woodruff Red	5 00	45 00	6 50	60 00
Worden	1 60	14 00	2 50	22 00

No. 2 one-year vines, two-thirds the price of No. 1 one year. (Marble)

Two-year No. 1 $\frac{1}{2}$ vines, of most kinds, one-half between price of two-year No. 1 and one-year No. 1. (Madame) Grape Vines f. o. b. at Fredonia, N. Y.

TRADE DISCOUNTS ON GRAPE VINES.—\$3.00 to \$8.00 worth at 100 rates, \$8.00 to \$15.00 worth at 1000 rates, \$15.00 to \$40.00 worth at 10 per cent. discount from 1000 rates. Over \$40.00 worth, send list for special prices.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filed at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 3 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent, to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.

